

North Atlantic Treaty Organization (NATO) Special Operations Headquarters (NSHQ)
Education, Training, Exercises and Evaluation (ETEE) Support
ID03180022
RFP Questions and Answers

	Question	Answer
1	The pricing spreadsheet and Contractor Manpower Estimate states that the FTE is defined as 1920 hours while PWS states 1880. Can you please confirm which is correct?	The PWS is correct. See amended RFP Attachment 2 – Pricing Template spreadsheet.
2	There is no provision in the pricing template for the CAF. Please confirm if there is a separate CLIN for CAF.	See amended RFP Attachment 2 – Pricing Template spreadsheet.
3	Will the government provide the table referenced in PWS 4.3.1 [The Government will complete the following table at time of award based on the successful price proposal.]?	Reference to a table in PWS Section 4.3.1 has been removed. Please see revised PWS with Amendment 2.
4	The OASIS IDIQ does not have established rates for competitive bids. Therefore, there is nothing we are able to discount. Will the Government please remove the “discount” and “OASIS Rate” column in Attachment 2 – Pricing Template?	The Discount column has been removed. See amended RFP Attachment 2 – Pricing Template spreadsheet.
5	All OASIS proposals must include a separate line for “Contract Access Fee” (CAF). Will the Government please add a separate CLIN for pricing CAF to the template OR provide confirmation allowing the contractor to insert this line/cost themselves?	See amended RFP Attachment 2 – Pricing Template spreadsheet.
6	<p>Section B.2.5 of the OASIS master contract requires the Ordering Contracting Officer to identify one of the following provisions for T&M orders. Will the Government confirm which T&M provision applies?</p> <ul style="list-style-type: none"> • FAR 52.216-29 Time-and-Materials/Labor-Hour Proposal Requirements—Non-Commercial Item Acquisition With Adequate Price Competition • FAR 52.216-30 Time-and-Materials/Labor-Hour Proposal Requirements—Non-Commercial Item Acquisition Without Adequate Price Competition • FAR 52.216-31 Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition 	FAR 52.216-31 Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition has been incorporated into the PWS Section 10. Please see revised PWS with Amendment 2.

7	Para 4.4 states that "All OCONUS performance will be on a Temporary Duty (TDY) basis." Would the Government accept a staffing solution that includes on-site staff, either with or without SOFA status?	PWS Section 4.4 has been revised to: "All OCONUS performance may be on a Temporary Duty (TDY) basis." Please see revised PWS with Amendment 2.
8	Does the Government envision that any contractor positions within NATO SOF HQ that are currently granted NATO SOFA status will be realigned in the future to support on-site performance of this contract requirements?	The Government cannot guarantee SOFA status on this task order.
9	The Government desires offerors to provide NATO savvy staff and instructors to support this work. The previous draft PWS in the RFI that was sent out restricted contractors to U.S. only staff. The current PWS in the RFQ removed that language. To confirm, are there any restrictions or objections to offerors proposing staff who are citizens of NATO nations other than the U.S., or use of foreign subcontractors to obtain requisite staff?	The PWS does not require that contractor personnel be United States citizens.
10	If the Government has no restrictions on the use of foreign staff, how does the government want changes in Euro/Dollar exchange rate priced in the option years? Due to the strong Euro, will the Euro/Dollar exchange rate increases be reimbursed under a ODC/Material CLIN to seamlessly capture fluctuations in option years? If the exchange rate must be proposed in the labor rate, will the Government permit the offeror to review and revise its Option Year rate/price based on changes in the Euro/Dollar exchange rate prior to exercising each option year?	All T&M rates will be fixed in all task order periods and will not be subject to adjustments. The ODC CLIN will not be used for exchange rates.
11	Are the cover page, table of contents, and glossary included in the page count?	No. The cover page, table of contents, and glossary are not included in the page count.